

Fill Capacity & Win New Customers With Qimtek

Join Qimtek and **start receiving qualified leads** from active UK manufacturing buyers today!



Quotes in Manufacturing & Technology

Welcome to Qimtek

UK's largest engineering and manufacturing network.

Qimtek combines powerful sales lead generation with an online platform built specifically for engineering businesses. Track new projects, download drawings, and quote on real work - all in one place.

Business works best when it's personal - people talking to people. That's why we give you full contact details from the start, so you can go direct and get that all-important foot in the door to discuss new opportunities.

We operate on a simple subscription model - no commissions. Just unlimited access to qualified projects from companies actively looking for suppliers like you.

To join our network as a Supplier Member you must be UK-based, operate your own machinery, and be actively looking for new customers. If that sounds like you, we'd love to hear from you.

Start opening doors with Qimtek today.



Our suppliers hold a wide range of industry approvals.



Manufacturing Leads, direct to Your Inbox.

- ✓ Diversify into new markets, grow your engineering business and fill capacity.
- ✓ Access live manufacturing leads from active UK buyers from a wide range of industries.
- ✓ Full project specification with drawings and direct contact details.
- ✓ Deal directly with the buyers throughout the whole process – no middlemen, no commission.
- ✓ All projects are qualified, vetted and matched to your in-house capabilities.



How does it work?

- 1 Buyers upload technical drawings and job specs.
- 2 Projects are reviewed and qualified by our team.
- 3 You're notified by email when a match is found.
- 4 Download drawings, talk to the buyer and start quoting.

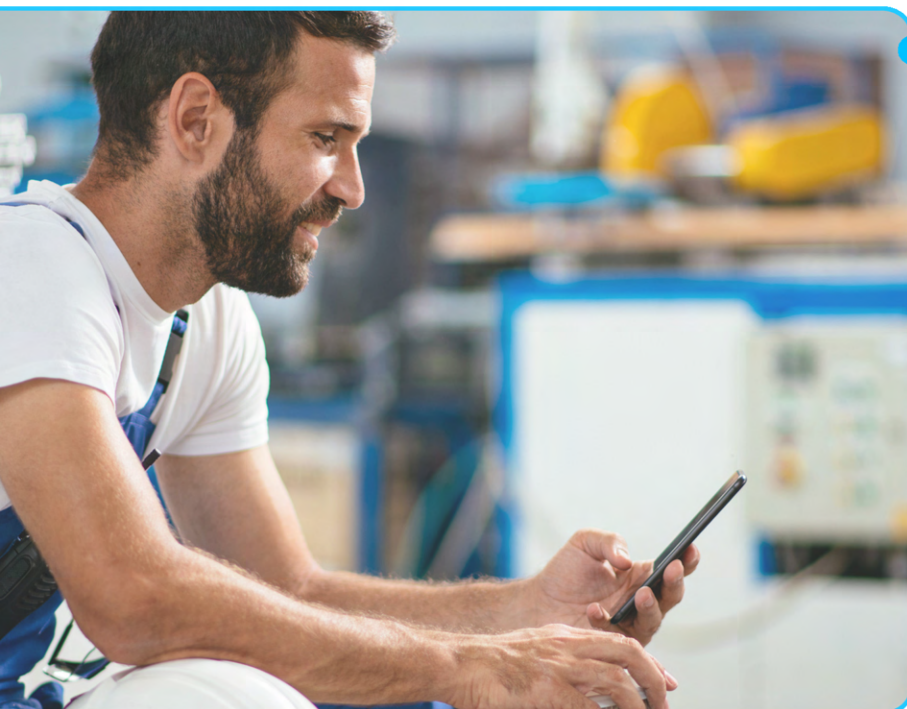
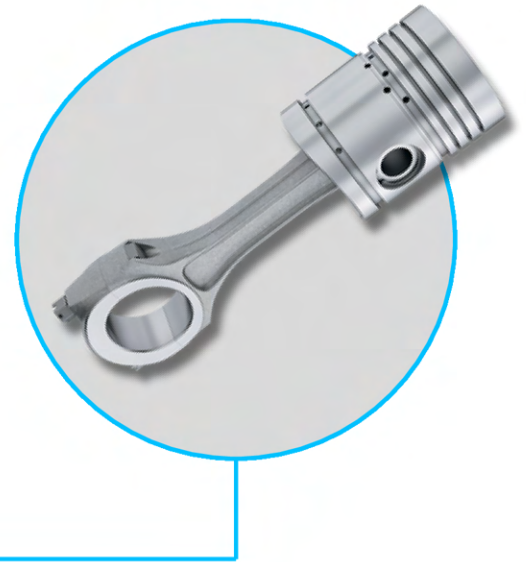


Deal directly with buyers from the start!

We proactively seek buyers who regularly outsource manufacturing work, targeting those with **annual spends of £100k or more on custom parts**.

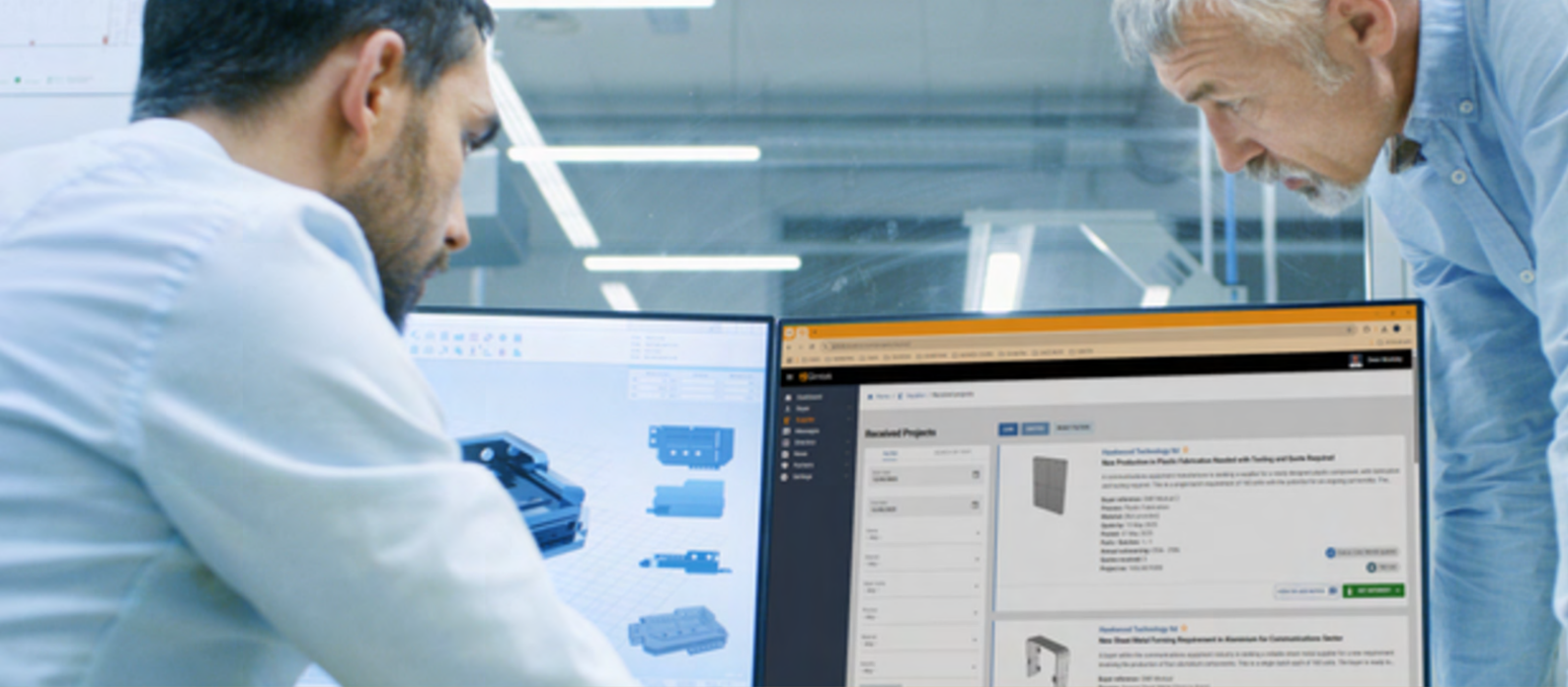
Our team personally qualifies each buyer, speaking with them to understand the scope of their projects and to ensure they're a strong fit for our supplier network. Every buyer is registered and has agreed to our terms, **allowing us to provide you with their full contact details** from the start. This includes their name, phone number, address, email, and usually their annual outsourcing spends.

So, if a buyer is searching for a long-term supplier, this is your opportunity to start a meaningful relationship - whether it's by winning the current project or simply opening a dialogue that leads to future work.



Industries using Qimtek:

- Automotive
- Construction
- Electronics
- Industrial Machinery
- Marine
- Material Handling
- Medical
- Motorsport
- Oil, Gas & Energy
- Rail
- Scientific



A steady flow of leads.

Qimtek generates a consistent flow of live projects from UK buyers, covering a wide variety of processes—from CNC machining and fabrication to laser cutting, plastic moulding, and more. Buyers use our platform for many reasons: to source an urgent job, find a design-to-manufacture partner, replace or back up a current supplier, or renew their entire supply chain.

Whatever the reason, each project presents a genuine opportunity. With the right follow-up, these enquiries can become long-term relationships and help you secure your next new customer.



CNC Machining



Fabrication



Sheet Metal



Laser Cutting



Full Turnkey



3D Printing

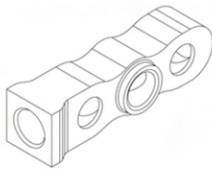


Plastic Moulding



Electronics





CNC Machining

A set of 15 different parts in aluminium and mild steel are required for motorsport company. This is a one-off requirement but other similar projects available.

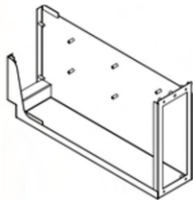


Spend: 100K - 500K



Live: needs quotes

[View Drawings](#)



Sheet Metal

Looking for a new supplier to produce 200 mild steel covers on a monthly basis. Must hold ISO9001 approvals and be willing to provide a site visit.

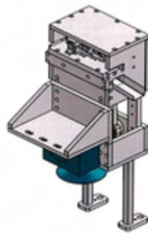


Spend: 500K - 1M



Live: needs quotes

[View Drawings](#)



Full Turnkey Solution

Looking for a supplier that offers machining, fabrication and powder coating services to produce a special purpose machine from the medical industry.

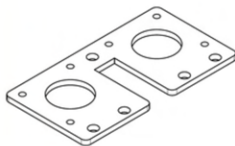


Spend: 10K - 50K



Live: needs quotes

[View Drawings](#)



Laser Cutting

Due to our current supplier being full we are looking for an alternative laser cutting specialist to quote a range of mild and stainless parts - must offer a fast turn around.

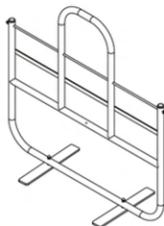


Spend: 50K - 100k



Live: needs quotes

[View Drawings](#)



General Fabrication

Looking for supplier with in-house powder coating facilities to manufacture mild steel frames. Immediate order for 10 units with more in the future.

**Live Projects: Click
here to view some of
our more recent leads >**





A Powerhouse of Features



Projects in real-time

Get notified by email the moment a relevant project is posted—no delays, no missed chances.



Built-in messaging system

Talk to buyers directly through our platform or take the conversation to email or phone—your choice.



Flexible quoting options

Send your quote directly to the buyer or through Qimtek—we can provide feedback to help you win more work.



Quote view alerts

Get notified when a buyer opens your quote so you can follow up at the perfect time.



Powerful Supplier Profiles

Promote your services with a detailed directory listing, complete with photos, videos, accreditations, and key info.



Full Customer Support

Our team is here to help you every step of the way—whether you're new to Qimtek or want tips on how to win more work.

Why suppliers love Qimtek



Winning new clients

"I appreciate the direct contact from the outset. One standout project was with Crossrail, which began as a small task and evolved into a £350,000 ongoing order". **CNC Machining - Clive**



Simple to use platform

"The system is so simple to use - just log into your account, see what's available to quote on and contact the buyer directly if you're interested". **Sheet Metal Formers - Karl**



Effective way of generating leads

"We joined in 2007 as it was a cost effective way of generating leads. Since then we have secured orders and an estimated £5million+ worth of business". **CNC Machining - Ray**



Opened doors to new industries

"We have got a footing in with about 15 new companies. It's opened doors in industries we never would've considered before, which was the whole point of joining". **CNC Machining - James**



Being able to deal direct

"Being able to deal directly with engineering buyers is critical for the work we do. Qimtek provides leads with full contact details, so we can reach out directly". **Full Turnkey - Paul**



Face to face

"Qimtek made it easy to connect with the right people. I was able to get face-to-face with buyers, which allowed us to demonstrate our full capabilities". **Full Turnkey - Clive**



Case Studies: Read through the reviews and case studies in full here >



Video: Talking to members and buyers...



Scan this QR code with your smart phone to play the video



1,400+

Industry buyers registered with Qimtek.



2,000+

Thousands of projects are posted onto Qimtek every year.



340m

Helped to source over 340 million parts for our buyers.



64%+

Over 64% of our projects are awarded by our buyers.



200+

Over 200 UK based subcontract manufacturers.



100%

All of our suppliers are from the UK - no overseas sourcing.



30+

Providing engineering business with leads for over 30 years.



£2.5M+

Estimated value of business, initial and ongoing orders per year.



4.3

Average number of quotes received per project.

Supplier Membership

Qimtek's Supplier Membership is tailored to suit your business. Whether you're a small shop or a larger operation, your membership is built around the processes you offer and the UK regions you want to receive leads from.

Prices typically range from £200 to £400 per month, depending on your setup and coverage. There's no commission, no hidden fees - just direct access to live, qualified enquiries from real buyers.

National Membership

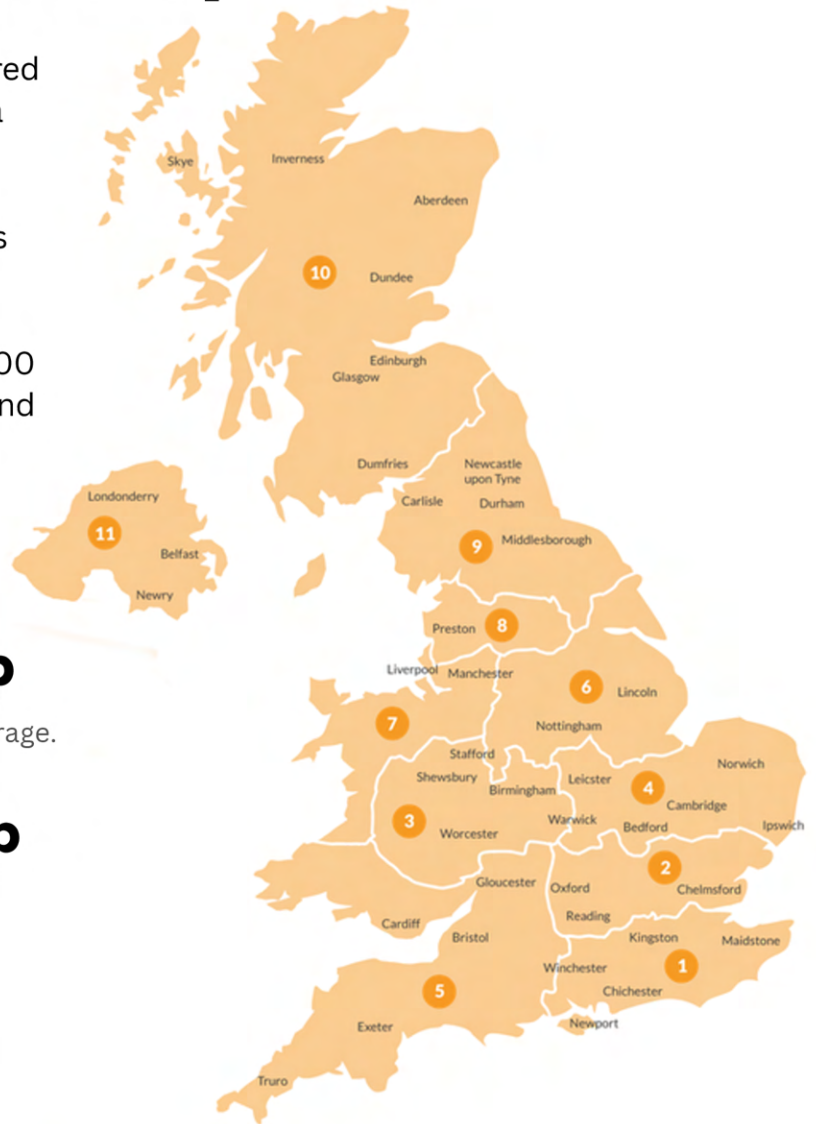
12 processes of your choice and full UK coverage.

Regional Membership

10 processes and 5 regions of your choice.

Local Membership

8 processes and 3 regions of your choice.



Access to live leads



Access to drawings



Access to buyer details



Full supplier profile



Unlimited users



Full customer support

Looking for customers?

**More about our
membership and
benefits heres >**

