



## Designed for organisations that recognise that assets **are** their business

### WHAT'S ALL THE FUSS OVER ASSET MANAGEMENT – WHY IS IT SO IMPORTANT?

For businesses of all sizes across all sectors, tracking a complex asset inventory isn't simple without Asset Management tools. That's probably why most businesses don't have an accurate picture of their assets – wasting significant amounts of time, money and effort each year implementing inefficient asset systems.

### WHY DO LEADING ORGANISATIONS CHOOSE & TRUST WAM?

- **Adding credibility** – current customers use the WAM installation to impress shareholders, investors, board members, trustees and inspection bodies such as Ofsted or QUEST with their Asset Management capabilities.
- **Industry Specialists** – WAM was developed by operations and asset experts within Halo Leisure, a flagship social enterprise and key player in the Leisure industry and market leader amongst Sport Trusts.
- **Proven experience** – WAM has inventoried millions of pounds worth of assets in environments from Leisure centres, swimming pools, lecture theatre, classrooms across the UK. We have also been using and developing it in our own leisure centres for over 7 years.
- **Track record** – To-date we have never had an organisation cancel the use of WAM.
- **Flexibility** – no minimum tie in with the contract. Add or remove locations as you require without a financial penalty. Personalise the appearance with your company logo.

"We have been using WAM at our leisure centres for the past three years. It has given us a really user friendly system to record faults and defects on our assets. The audit trail facility allows us to give hard evidence to the auditors regarding the resources that are required to run the maintenance department for the next financial year. WAM has also improved communication with our contractors. We can email work schedules directly to them so they are fully aware of what we expect of them. The Planned Preventive Management (PPM) module has proved hugely beneficial in cutting down on paperwork associated with asset management which can be very document intensive. Monitoring the progress of allocated work, defects repairs etc. is much more efficient using WAM."

#### Nigel McLinton | DWT Technical Services Manager

Education, Sports and Culture  
Sport Division  
St Helier, Jersey



Halo Consult are also able to offer specialist advice on:

#### Strategy and planning

- building strategic awareness capability
- business continuity/risk management strategy
- business planning for results

#### Asset management

- the production of asset registers
- planned maintenance and repair and renewal planning
- our Workflow Asset Management system, a bespoke software solution for defect reporting and analysis

#### Planning for and delivering continuous improvement

- internal auditing and assessment against nationally recognised benchmarks including Quest
- mystery visits
- human resources
- community engagement
- group & 1-2-1 sales approaches

"The WAM system is easy to operate and navigate even for ageing engineers who do not possess brilliant computing skills. Gone are the days of sifting through months of paperbound maintenance schedules and reports."

**Brian Doe**  
Technical Manager  
Slough Community  
Leisure

